

Candidate Information

Position:	Head of Global Research Partnerships
School/Department:	Research Development
Reference:	23/111277
Closing Date:	Monday 16 October 2023
Salary:	£58,850 - £68,194 per annum
Anticipated Interview Date:	Monday 13 & Tuesday 14 November 2023
Duration:	Permanent

JOB PURPOSE:

The Head of Global Research Partnerships is a senior leadership position within the University's Research and Enterprise Directorate. The post holder will report to the Deputy Director of Research Services and will work closely with colleagues across the Directorate as well as senior colleagues in Faculties, Schools and Professional Services Directorates to deliver research development support across the institution.

The post holder will be expected to nurture strategic relationships with external stakeholders essential to global research and partnerships, including partners and funders. The post holder will lead a team of research development professionals, with a cross-institutional remit, to secure funding for global research and partnerships.

MAJOR DUTIES:

1. Work closely with the Deputy Director of Research Services, Pro-Vice-Chancellor for Research and Enterprise, Pro-Vice-Chancellor (Global Engagement), Deans of Research, and Deans of Internationalisation on all matters related to global research and the SDGs, and equitable partnerships.
2. Lead on the development and implementation of a strategy for global research partnerships to maximise the impact of the University's portfolio of underpinning research.
3. In conjunction with the Head of Research Development, develop and lead a pro-active, focused and effective Global Research Development team that is very well managed, highly motivated and respected and provides an excellent level of service to the research community across the full range of disciplines. The Head of Global Research Partnerships will be the budget holder for the Research Development team and the allocation of strategic research funding to support global research partnerships.
4. Co-ordinate and support the development of bids to secure funding for global research and partnership initiatives, working closely with academic and professional support services colleagues.
5. Develop and maintain external relations essential to global research and partnership, enhancing our reputation, profile and influence at national and international levels. Utilise these relationships to gather intelligence on new opportunities that can be successfully progressed by the Global Research Development team.
6. Oversee the development of a pipeline of global research partnerships which can be incorporated into the Global Strategy and ultimately meet objectives in line with the delivery plan.
7. Lead the development and delivery of a suite of projects and initiatives to support global research partnerships across the University, promoting best practice, targeting areas for improvement and monitoring progress.
8. Oversee the development and implementation of systems and processes for the tracking, learning and sharing of, and from, global research outputs and outcomes to inform engagement with international partners.
9. Undertake duties and projects as may be required by the Deputy Director in support of the Research and Innovation strategic agenda.

ESSENTIAL CRITERIA:

1. An Honours degree or equivalent.
2. Substantial proven experience of management and leadership of UK public research and funding development within a Higher Education Institute or within a funder.

3. Substantial track record of supporting the development of high quality and large-scale successful research funding applications, ideally with UK public funding bodies.
4. Experience of developing and leading the implementation of policies and processes across complex organisations.
5. A proven track record in delivering results and achieving targets.
6. Detailed current understanding of the UK and global Higher Education funding landscape, particularly for global research and equitable partnerships.
7. Ability to work in a complex organisation and be effective in working across interfaces at all levels.
8. A confident leader, with the ability to lead and communicate effectively and sensitively with individuals from a range of backgrounds and at all levels, including senior leaders from academia, funders and government agencies.
9. Demonstrable leadership qualities that align with the University's values (ICARE) alongside strong interpersonal, communication and influencing skills.
10. Demonstrable ability to work under pressure, to appropriately prioritise and balance workloads.
11. Demonstrable ability to lead a team and be able to work alongside and in partnership with other teams and on own initiative.
12. Willingness to work flexibly and travel nationally and internationally to represent the University.

DESIRABLE CRITERIA:

1. A postgraduate research degree with a period of post-doctoral research experience or professional qualification.
2. Significant experience of research management within Higher Education or major funding organisation.
3. A broad understanding of current and potential developments related to all aspects of the national and international research and innovation agenda.
4. Demonstrable evidence of project and financial/budget management skills.